

The Kenya Power & Lighting Co. Ltd.
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STIMA PLAZA, KOLOBOT ROAD

Our Ref:

Our Ref: KP1/6E.2/PT/3/16/A49

31st May, 2016

Your Ref:

Dear Sir/ Madam:

CLARIFICATION NO.2 ON ICB No: KP1/6E.2/PT/3/16/A49 FOR CONDUCTORS AND CABLES ISSUED ON 14th APRIL, 2016

CLARIFICATION NO: 2

1. CLARIFICATIONS TO QUERIES RAISED BY BIDDERS

The following responses are made to clarifications sought on various issues in the Bidding document for Procurement of Conductors and Cables.

No	Query	Response
1	Can Previous Supply period be amended from 5 years to 10 years?	Supply Capacity Period is as outlined in Section III-Evaluation and Qualification Criteria.
2	Can the design of phase conductor which is 7/1.35, and wires forming the concentric layer 7/1.5 be modified because the diameter of individual wires varies widely?	Refer to Technical Specifications Clause 4.3.1 Table 1 available in KPLC website under Amendment No.1 published on Thursday, 19th May, 2016.
3	Is the individual wire of the concentric layer bare or covered?	It is bare.
4.	Shall the conductor be in tin coated or not, and what's the maximum temperature for communication conductor?	Not applicable. Refer to Amendment No.1 published on Thursday, 19th May, 2016.
5.	What is the screen for communication cable?	Not applicable. Refer to Amendment No.1 published on Thursday, 19th May, 2016.

6.	Can Consortium Agreement with a Manufacturer be accepted instead of a Joint Venture?	Refer to ITB 4.1
7.	Will quoted price per unit include taxes?	Refer to the Price Schedules under Section IV-Bidding Forms.
8.	Clause no.9 of IFB stipulates furnishing of bid bond in favour of The General Manager as per address given in clause 10. It does not stipulate whether it should be from any bank in Kenya or can be from bidder's home country bank.	Bid Security shall be submitted using Bid Security Form included in Section IV-Bidding Forms. Refer to No.4 of Amendment No.1 issued on Thursday, 19th May, 2016-ITB 19.3(a) for more details.
9.	Under list of goods and delivery schedule name of stores is given but not the complete address with Zip	All the Stores indicated are Located within the Major Towns mentioned.
	code. Please furnish the complete address with ZIP code of stores to	Their Physical Addresses are:
	enable us to work out the exact inland haulage charges.	1.Nairobi South Store Lunga Lunga Road, Nairobi, Kenya.
		2.Mombasa, Mbaraki Stores Liwatoni Road, Mombasa, Kenya.
		3.Nyeri, Kiganjo Stores Kiganjo Town Road, Kiganjo, Nyeri, Kenya.
		4.Nakuru,Lanet Stores Lanet, Nakuru, Kenya.
		5.Eldoret, Eldoret Stores Oolo St., Eldoret, Kenya.
		6.Kisumu, Mamboleo Stores Kisumu-Vihiga Road, Kisumu, Kenya.
10.	Section II-Bid Data Sheet-ITB 14.8(d).	For details please visit Kenya Revenue Authority's website: www.kra.go.ke
	What is the percentages applicable to: 1.Custom Duties, 2.Import Declaration Fees, 3.Value Added Tax(VAT), and 4. Railway Development Levy (RDL)?	
11.	Is there a checklist to follow? (see attached sample) Under Section II (BID DATA SHEET)	No, there is no checklist; the Bidding Documents has been prepared using the World Bank Guidelines.
	some clauses are missing which must be used when compiling the Bid e.g ITB 30, 12, and 8.	All the instructions are as defined in the instruction to bidders under section 1. Section 11- Bid Data Sheet supplement the Instruction to bidders

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12.	As per Section II BDS Sub-clause ITB 14.8(d), the inland costs are as follows: Custom Duties, Import Declaration Fees, Value Added Tax(VAT) and Railway Development Levy(RDL). Apart from the four charges above, is there any other inland cost?	Refer to Section I, Instruction to Bidders ITB 14.8(d) for inland details.
13.	As per Section II BDS Sub-Clause ITB 18.3(a), the bid price 0.1% per week be adjustable if the award is delayed by a period exceeding fifty-six (56) days beyond the expiry of the initial bid validity. How will the price be adjusted and what will be based on to adjust the price?	Refer to Section I Instruction to Bidders, ITB 18.3(a), supplemented by Section II Bid Data Sheet (BDS) ITB 18.3(a).
14.	Length on drum of 75mm2 ACSR is not indicated in the technical specification. What is the Packing Length?	Refer to Technical Specification Clause 6.2 under Marking and Packing length per drum shall be 3000 meters.
15.	Is a bid Security issued by a reputed bank in China, and transmitted by correspondent bank of Kenya be acceptable?	Under Section I Instruction to Bidders ITB 19.3 indicates that unconditional guarantee issued by a financial institution located outside the Purchaser's Country shall have a correspondent financial institution located in the Purchaser's Country to be enforceable. Bid Security shall be in the form of a Bank Guarantee only, and in the Format provided under Section IV-Bidding Forms.
16.	Package A:Lot 2	Total quantity indicated in Section II-Bid Data Sheet (BDS). Section IV-Bidding Forms-Price Schedules and Section VII-Schedule of Requirements should be the same.
	Item no.1: Conductor 50mm2 AA Bare –total quantity indicated under Invitation for Bids, Section II-Bid Data Sheet is 7,638,888 while in Section VII-Schedule of requirements –List of Goods and Delivery Schedule, total quantity is 7,638,890. What is the correct total quantity?	Correct total quantity is 7,638,888 meters.
	Item no. 2: 75mm2 ACSR (Aluminium Conductor Steel Reinforced) - total quantity indicated	

	under Invitation for Bids, Section Il-Bid Data Sheet is 916,667 while in Section VII-Schedule of requirements—List of Goods and Delivery Schedule, total quantity is 891,667. What is the correct total quantity?	Correct total quantity is 916,667 meters.
17.	Package A:Lot 3 Item no.1: Conductor 50mm2 AA Bare –total quantity indicated under Invitation for Bids, Section II-Bid Data Sheet is 8,680,556 while in Section VII-Schedule of requirements –List of Goods and Delivery Schedule, total quantity is 8,681,554. What is the correct total quantity?	Correct total quantity is 8,680,556 meters.
18.	Package A:Lot 2 Item no.3: Conductor 50mm2 AA Bare –total quantity indicated under Section IV-Bidding Forms-Price Schedules is 4,166,666 while in Section VII-Schedule of requirements –List of Goods and Delivery Schedule, total quantity is 4,166,667. What is the correct total quantity?	Correct total quantity is 4,166,666 meters.
19.	Package A:Lot 2 Item no.4: 75mm2 ACSR (Aluminium Conductor Steel Reinforced) –total quantity indicated under Section IV-Bidding Forms-Price Schedules is 500,000 while in Section VII-Schedule of requirements –List of Goods and Delivery Schedule, total quantity is 475,000. What is the correct total quantity?	Correct total quantity is 500,000 meters.
20.	Kindly clarify if separate bid for each lot will be prepared?	Refer to ITB 21.1 in Section II-Bid Data Sheet.
21.	Kindly clarify if separate letter of bid for each lot will be prepared?	Refer to ITB 21.1 in Section II-Bid Data Sheet
22.	Kindly clarify if separate Bid Security for each lot will be prepared?	Refer to ITB 21.1 and ITB 19.1in Section II-Bid Data Sheet for details.
23.	Price Schedule Package B Lot 3: Goods Manufactured in the Purchaser's Country	Section IV-Bidding Forms-Page 66

	Line Item No: 1 and 2-Column no.4-Quantity and physical unit (Meters) is not indicated.	For Line Item No.1- Quantity and physical unit (Meters) is 729,167 as indicated in Section VII-Schedule of Requirements- List of Goods and Delivery Schedule. For Line Item No.2- Quantity and physical unit (Meters) is 572,917 as indicated in Section VII-Schedule of Requirements- List of Goods and Delivery Schedule.
24.	Section III. Evaluation and Qualification Criteria. 1. Margin of Preference (ITB 33). Considering that KPLC will pay for Import Duty 25%, IDF 2.25%, VAT 16%, and RDL 1.5% to bidders in Group C (Goods Manufactured in the Purchaser's Country). Will this direct cost to KPLC be considered in final tabulation?	Refer to Section II-Bid Data Sheet (BDS), ITB 14.8(d). KPLC will make direct payment to Kenya Revenue Authority (KRA) for Customs Duties, Import Declaration Fee (IDF), Value Added Tax (VAT), and Railway Development Levy (RDL). Bid Evaluation-Refer to Section I-Instructions to Bidders –ITB 34.5 (a), (b) and (c) for more details.
25.	2.Alternative Bids(ITB 13.1) Please clarify what is your exact meaning of alternative bids?	Shall Not be Considered as indicted in Section II-Bid Data Sheet (BDS)-ITB 13.1.
26.	Should the bidder or manufacturer comply with a supply capacity of 60% from Section VII or the table on page 39, and should it be in 1 year or 5 years?	Section III. Evaluation and Qualification Criteria (ITB 36.1) refers-the criteria uphold as indicated.

Yours faithfully,

For: KENYA POWER & LIGHTING COMPANY LIMITED.

ENG. JOSEPH K. GATHURU

ELECTRIFICATION PROJECTS MANAGER.

